

JUNE / JULY 2026

That's A Wrap!

Year-end is done, and it's been a year worth looking back on.

Profit is up. Turnover is up. Opportunities are up. Optimism is up too. We've brought new customers on board and welcomed two new members to the team.

So where is my pile of cash?!?!?

That's a common question accountants get at the end of a year like this one. When you grow quickly and we've grown by around a third, your cash gets very busy.

A growing business uses cash before it receives cash.

Every new order needs money up front. Materials, wages, overheads, and the time to make the part, all before the customer pays the invoice. As sales rise, more cash sits in stock, work in progress and unpaid invoices. It's why a profitable, fast-growing business can still feel short of cash.

So, the Porsche will have to wait!

P.S.

I had to send my end mills to therapy this week. They were feeling a bit worn down.

Howard Sheldon



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A Day Out At Numatic

As members of the North Devon Manufacturers Association, we were invited to visit the factory that builds the Henry Hoover. Sorry, vacuum.

Numatic are based in Chard, Somerset. I hadn't planned to go, but I got sucked in, and I'm glad I did because I was swept away by their clean facility. They leave their competitors for dust.

Visits like this are worth the time. You always come away with something to think about back on our own shop floor.



Welcome To The Team

We're pleased to welcome Mark McDermott to Sheldon Precision.

Mark joins us with more than 18 years of quality inspection experience, having worked in precision engineering since 2008. His background includes first-article inspection, precision measurement using Mitutoyo inspection equipment, and internal auditing to ISO 9001 and IATF 16949 standards.

He also brings quality assurance experience across SPC and 8D problem solving, along with gauge management, calibration and parts cleaning systems.

It's a strong addition, and it supports the quality standard we've built the business on. Welcome aboard, Mark.

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Off The Production Line

A look at some of the work that's come through the shop over the past two months.



A True Swiss Part

Multi-axis turning and milling completed in one hit:

- 4 tapped holes
- 2 milled flats running nearly the full length
- 1 milled square drive
- 1 cross-drilled & reamed hole
- Stainless steel throughout



Stainless Steel Shafts

A good example of why turning and milling in a single operation makes sense. Fewer setups, better efficiency, and tighter tolerance control.

Winner.



Simple Steel Sleeves

Not everything we do is high tech. These are straightforward steel sleeves, and they still get 100% of our attention. The simple jobs are often where consistency shows.

For Turned Parts which are Out of this World...

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